

Logistics.

Thuringia – Germany's top location for logistics enterprises.



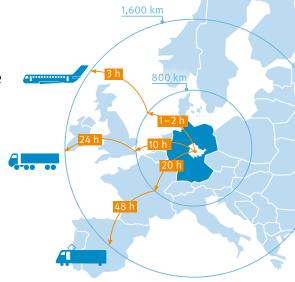
Ever rising costs for transport and storage are a constant challenge for logistics businesses. Moreover, the customers expect fast and reliable delivery. On these points, Thuringia can score with some convincing locational advantages:

The central location in both Germany and Europe plus a highly efficient infrastructure make the state a top location for logistics. All of Europe's major economic centers can be reached from Thuringia within a very short time. Thanks also to a highly skilled and qualified workforce, logistics firms in Thuringia achieve excellent cut-off times and can reliably serve industry with just-in-time delivery.

Thuringia's logistics industry at a glance:

- > About 650 logistics companies*
- > More than 25,000 employees*
- > Transport to all markets of Europe within a very short time
- > More than 280 million consumers within a radius of 500 miles
- > Ultra-modern road network with 5 autobahns
- > Highest-density railway network in Europe
- > Express airfreight shipment to the whole of Europe within 3 hours
- Leading logistics service providers, including DHL, DB Schenker, Kühne + Nagel, BLG LOGISTICS, Dachser, and Fiege





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Optimum transport systems integration.

Rising fuel costs mean, among other things, that combined road & rail transport is playing an ever increasing role. Thuringia, with its "well-connected" industrial areas and specialist personnel, is well prepared for this trend.



"Thuringia is characterized by the good transport connections, the efficient infrastructure and the central location in Germany and as such represents an optimal location for Amazon. With our newly opened distribution center in Erfurt, we can better meet the growing customer demand and also offer more flexible delivery options for customers in the region. It is important to us to be a good neighbor in every respect, and close and good cooperation with regional partners such as LEG Thüringen plays an important role in achieving that goal."

Thomas Schenk, Site Manager Amazon Distribution Center in Erfurt

State-of-the-art logistics centers

Freight Hub Erfurt (GVZ)

Covering an area of approx. 340 hectares, the Freight Hub Erfurt (GVZ) is one of Germany's biggest and most up-to-date freight hubs. Located just outside Erfurt, it is directly connected to the A4 and A71 autobahns. A railway terminal ensures rapid goods handling. At present, over 60 companies have facilities at the GVZ, including the logistics centers of IKEA, MediaMarkt/Saturn and Zalando.

International Logistics Center Erfurt

At the new International Logistics Center Erfurt (ILZ), business enterprises are setting up operations on the 70-hectare site for their Europe-wide freight-handling activities. For example Panasonic's logistics operations are managed from here at 60,000 m². And with the wine specialist Mack&Schühle respectively its logistics partner Berger Contract Logistics the longest wine board in Germany has opened up there. Access directly to the A71 autobahn, and the airport and GVZ Thuringia can be reached in 10 minutes.

Logistics Network Thuringia

Enterprises working in business, education and research have joined forces to create the Logistics Network Thuringia. The Network pools skills and abilities in marketing, staff training and retention, innovation, cooperation and logistics services. Its goal is to foster the further development of an innovative, future-fit logistics site.

www.logistik-netzwerk-thueringen.de

International Shipment

With DHL, DPD, UPS, TNT and Hermes all major partners are represented on the parcel and postal shipment. The parcel, express and logistics services connect companies quick and directly with their customers.

Dedicated logistics specialists

In Thuringia, there are many highly motivated and highly qualified people working in logistics. Businesses offer traineeships in all relevant vocational skills, while both private and state universities provide courses at degree level in all aspects of logistics.

The study courses available include:

- > Erfurt University of Applied Sciences: Industrial Engineer (B. Eng.) in Traffic, Transport and Logistics, and in Railway Operations. Master studies in Material Flows and Logistics (M. Eng.) as well as in Traffic and Transport (M. Sc.)
- University of Cooperative Education in Gera: Business Administration,
 Specialization: Logistics (B.A.)
- IUBH Dual Studies, Erfurt: Economics with Logistics Management (B.A.)
- Vocational School for Construction, Economy and Transport in Gotha: State Certified Logistics Specialist

Shortest transport connections guaranteed.

Logistics and trading companies generally prefer the fast connections to the markets of Europe by road, rail or air. Thanks to its excellent traffic and transport infrastructure, Thuringia is able to guarantee time-saving goods handling.

Modern road network

In recent years, companies such as BLG LOGISTICS, Rhenus or Axthelm + Zufall have opened new distribution centers in Thuringia, especially alongside the five autobahns. This is just one indicator of how important the state has become as a hub of transport between Eastern and Western Europe.

Autobahns:

- > A4 Frankfurt Dresden
- > A9 Berlin Munich
- > A38 Göttingen Halle/Leipzig
- > A71 Erfurt Stuttgart
- > A73 Erfurt Nuremberg

Express airfreight

Erfurt-Weimar Airport serves as a hub for the international airfreight business. TNT Express handles shipments for onward transport by air or truck from or to the whole of Germany at its self-owned Air and Road Hub. Since May 2008, TNT Express has had its own customs clearance facility in Erfurt. DB Schenker offers daily airfreight connections to key destinations worldwide.

www.flughafen-erfurt-weimar.de/en

Airports in neighboring states can be reached in:

> Frankfurt International Airport 2:30 hours

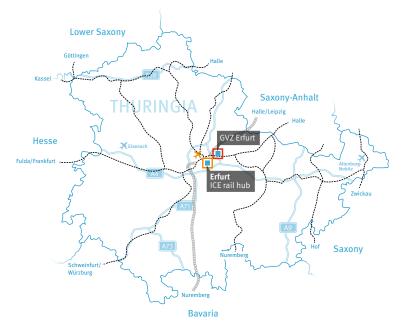
> Leipzig/Halle Airport 1:30 hours

Dense railway network

One of Europe's most important railway connections for passenger and freight traffic - the Paris - Frankfurt am Main - Berlin - Warsaw - Moscow route - runs through Thuringia. Relative to its size and population, Thuringia has the densest rail network in Europe, with around 1,550 kilometres of track currently in service.

Erfurt - A future ICE rail hub

Since 2017, Erfurt Central Station serves as a hub for ICE high-speed rail services in all directions. Berlin can be reached in 1:45 hours and Dresden in 1:55 hours. Since finalization of the Erfurt-Nuremberg link, the travel time to Munich is 2:15 hours. Frankfurt/Main can be reached in 2:10 hours. Express lines with new schedules can also connect the city regions with all parts of the state, benefiting the whole of Thuringia.







Thuringia: where success is made.

Thuringia offers outstanding opportunities for logistics enterprises to grow and innovate particularly in the online mail order, automotive supply or food industry, as illustrated by the many companies who have expanded or relocated here.

KNV Zeitfracht GmbH

In Erfurt-Mittelhausen, book wholesaler KNV Logistik GmbH has built one of the biggest media logistic centers in Europe at a cost of €150 million. At present, KNV supplies more than 7,000 booksellers in over 2,200 locations in Germany, Austria, Switzerland and South Tyrol. The product range comprises 510,000 books, e-books, DVDs, audio media and other bookshop items, making the company one of the most important partners for the online book trade.

Schenker Deutschland

Germany's leading provider of integrated supply chain management services operates a logistics terminal on its altogether 38,500 square meter site at the "Erfurter Kreuz" autobahn junction, from where it distributes general cargo as well as part and full truckloads to all areas of Europe. With its robust business model, DB Schenker is well equipped to meet the demands of its customers on the increasingly integrating international markets and the growth in goods flows.

Zalando

Jointly with the investor Goodman, Zalando chose Erfurt as the location for its first own logistics center. After a construction time of only ten months, test operation started in August 2012. With 120,000 square metres of stock space, the center is the biggest goods warehouse for shoes and fashion anywhere in Europe.

XXXLutz

The furniture retailer XXXLutz from Austria has selected the industrial park Erfurter Kreuz as the location for its new ecommerce center. On the approximately 25 hectare plot a state-of-the-art warehouse as well as office and training facilities are planned. In the final expansion phase, up to 400 new jobs will be created to ensure a quick and reliable delivery of products to its online customers. The geographic location of the company's new central site is first-rate: at the heart of Germany with very good transport infrastructure and excellent connection to the major logistics partners.

Selected companies

Amazon Deutschland Transport, Erfurt

AXTHELM + ZUFALL Internationale Spedition, Nohra

Aldi, Nohra

Berger Contract Logistics, Erfurt

BLG LOGISTICS GROUP,

Eisenach, Erfurt

Dachser, Ichtershausen

Deutsche Post, Erfurt, Nohra, Gera, Suhl i.a.

Fiege Mega Center Erfurt, Apfelstädt

Geis Eurocargo, Ohrdruf and Schleiz

HAVI Logistics, Central Germany logistics center, Lederhose

Hermes Fulfilment, *Ohrdruf logistics*

LDZ Logistische Dienstleistungszentren Thüringen, Straußfurt

LIDL, Gera logistics center

NORMA Logistikzentrum Mitteldeutschland, Erfurt

Raben Trans European, Eisenach and Korbußen

redcoon Logistics, Erfurt logistics center

REWE MARKT, Neudietendorf logistics center

Rhenus, Eisenach and Gotha

Swiss Post Solutions, Waltershausen

UPS United Parcel Service Deutschland, Gera and Ichtershausen



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